



# ISLAND GIRL COFFEE N'QUENCHERS

Island Girl, Barrigada  
244 Route 8  
Barrigada, GU 96913  
671.922.3426

Island Girl, Yigo  
503 Chalan Pale Ramon  
Haya, Rte. 1  
Yigo, GU 96929  
671.922.3427

Island Girl, Home Depot  
295 Chalan Pasaheru  
Tamuning, GU 96913

## Company Fact Sheet

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- In August 10, 2011, Island Girl Coffee N'Quenchers was born with our flagship drivethru store located in Maite, Guam.
- Founders were Jeff and Connie Hurley, originally from the Seattle area.
- In 2011 the umbrella company Trade Route Companies Inc. was established to expand and Island Girl Coffee brand add more Island Girl Coffee locations and products on Guam.
- In April 2013, our Island Girl Coffee Yigo location opened, only a few blocks from the entry gates to Andersen Air Force Base. Almost immediately it was serving over 20,000 cups of coffee each month.
- From 2015 to 2016, our Island Girl mobile Food Truck was completed and originally located at Polaris Point, outside Guam Naval Base.
- In late 2017 Trade Route Companies sold the business to Richard Hawes.
- In late 2018, the Island Girl Maite location was moved to Barrigada to better serve the larger Barrigada community with more space and a faster, double drive through window operation.
- In March 2019, we moved our mobile Island Girl food truck to it's permanent Tamuning location in close partnership with The Home Depot, and it quickly has become a prominent icon for shoppers and families alike.
- In 2020 Island Girl Coffee, like many in the global and local community, was greatly impacted by the global COVID-19 pandemic. To overcome this new shift in modus vivendi, Island Girl Coffee found an opportunity to partner with local restaurants and bring new flavors to our menus. This outside-the-box thinking brought more opportunities for our small business partners who could not open, and offered new tastes to our customers. This partnership continues with even more seasonal and to go meal options.

- To date Island Girl Coffee n'Quechers has served over 3 million cups of coffee to our Guam community.
- Our most popular drinks are our White Mocha Iced Coffee, Jolly Roger, and Nut Hut speciality drinks. We specialize in these classic island flavors, as well as offer many seasonal and unique flavor combinations.
- We currently employ 20+ local hires across three locations. This will expand to 40 employees with the opening of our Dededo location in 2021.
- Since inception, and with strong military roots, we actively support our Guam community with continuous donations to local events, charities, and non profit organizations including Guam Animals in Need, Boonie Flight Project, Hui Nalu Surf Club, Rovers Football Club, Guam Rugby Club, Guam National Tennis Association, Guam Football Association, Guam Police, Guam Teacher of the Year, all branches of Military, private and public schools, medical fundraisers, Fun Races and many others. Additionally, every year since opening, we have offered free coffee to our military family on Veterans Day.
- Local Partnership is very important to us. Since inception we have always looked for amazing local partnerships to help elevate Guam's small businesses community by working together. Currently we partner with over 5 local businesses bringing new -and LOCAL- products to our customers, and we plan to expand that number as we continue to grow!
- We have a very active social media following with over 10K followers on Instagram and 5k on Facebook.
- Island Girl Coffee is an active member of Guam's Chamber of Commerce, has completed the Guam Visitors Bureau Hafa Adai Pledge and remains a small business committed to our island and our community values.